Unilever Nigeria Plc 9m 2022 24 October 2022

MPR: 15.50% Sept'22 Inflation Rate: 20.77% Q2 2022 Real GDP: 3.54%

| Unilever Nigeria Plc | | 9m 2022 | 9m 2021 | % Change |
|--|---------------------------|-------------------------|---------------------|-----------------|
| Statement of Profit or Loss | | (N'000) | (N'000) | |
| Revenue | | 64,768,547 | 49,673,538 | 30.39% |
| Cost of Sales | | (47,586,618) | (35,877,241) | 32.64% |
| Gross Profit | | 17,181,929 | 13,796,297 | 24.54% |
| Administrative Expenses | | (13,317,158) | (10,932,047) | -21.82% |
| Selling and Distribution expenses | | (3,470,109) | (2,287,699) | -51.69% |
| Impairment of Receivables | | 54,079 | (205,661) | 126.30% |
| Other Income/Loss | | 94,959 | () | - |
| Profit/Loss from operating activities | | 543,700 | 370,890 | 46.59% |
| Finance Income | | 886,911 | 665,877 | 33.19% |
| Interest costs | | (957,491) | 0 | |
| Net Finance Costs | | (70,580) | 665,877 | -110.60% |
| Profit before minimum taxation | | 473,120 | 1,036,767 | -54.37% |
| Minimum tax expense | | _ | (296,404) | |
| Loss/Profit before tax | | 473,120 | 740,363 | -36.10% |
| Income tax | | (821,128) | (34,248) | -2297.59% |
| Loss/Profit after tax | | (348,008) | 706,115 | -149.28% |
| Basic Earnings per Share (in naira) | | (0.06) | 0.19 | -68.42% |
| Balance Sheet as at September 30, 2022 | | 30-Sep-2022 | 30-Sep-2021 | |
| Cash and cash equivalents | | 61,546,988 | 48,640,652 | 26.53% |
| Trade and other receivables | | 21,358,674 | 9,528,059 | 124.17% |
| Inventories | | 17,972,993 | 15,648,241 | 14.86% |
| Property Plant and Equipment | | 21,525,192 | 26,034,990 | -17.32% |
| Other Assets | | (41,658) | 568,689 | -107.33% |
| Total Assets | | 122,407,023 | 100,465,100 | 21.84% |
| Trade and other payables | | 56,456,992 | 35,449,685 | -59.26% |
| Deferred tax liabilities | | 612,294 | 0 | |
| Income tax liabilities | | 1,453,850 | 158,311 | -818.35% |
| Other Liabilities | | 1,342,730 | 1,108,230 | -21.16% |
| Total Liabilities | | 59,865,866 | 36,716,226 | -63.05% |
| Total shareholders' equity | | 62,541,157 | 63,748,874 | -1.89% |
| | Source: Company Fin | ancials, Cowry Research | | |
| Final Dividend Bonus N/A N/A | Qualification Date N/A | Closure Date N/A | Payment Date N/A | AGM Date N/A |

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